

HOW TO SELL LE'VIVE ESSENTIALS

WELLNESSWEDNESDAY

JUNE 14, 2023



“Wait... I thought you
were going to help us
sell Le’Vive Essentials?”



SALES SATURDAY CALLS



SALES SATURDAY CALLS

THESE CALLS INTRODUCE PEOPLE TO:

- The basic concepts of Cellular Aging
- The importance of Cellular Nutrition
- The benefits of The Le'Vive Essentials Cellular Nutrition System



**YOU NEED
TO INVITE
THEM.**



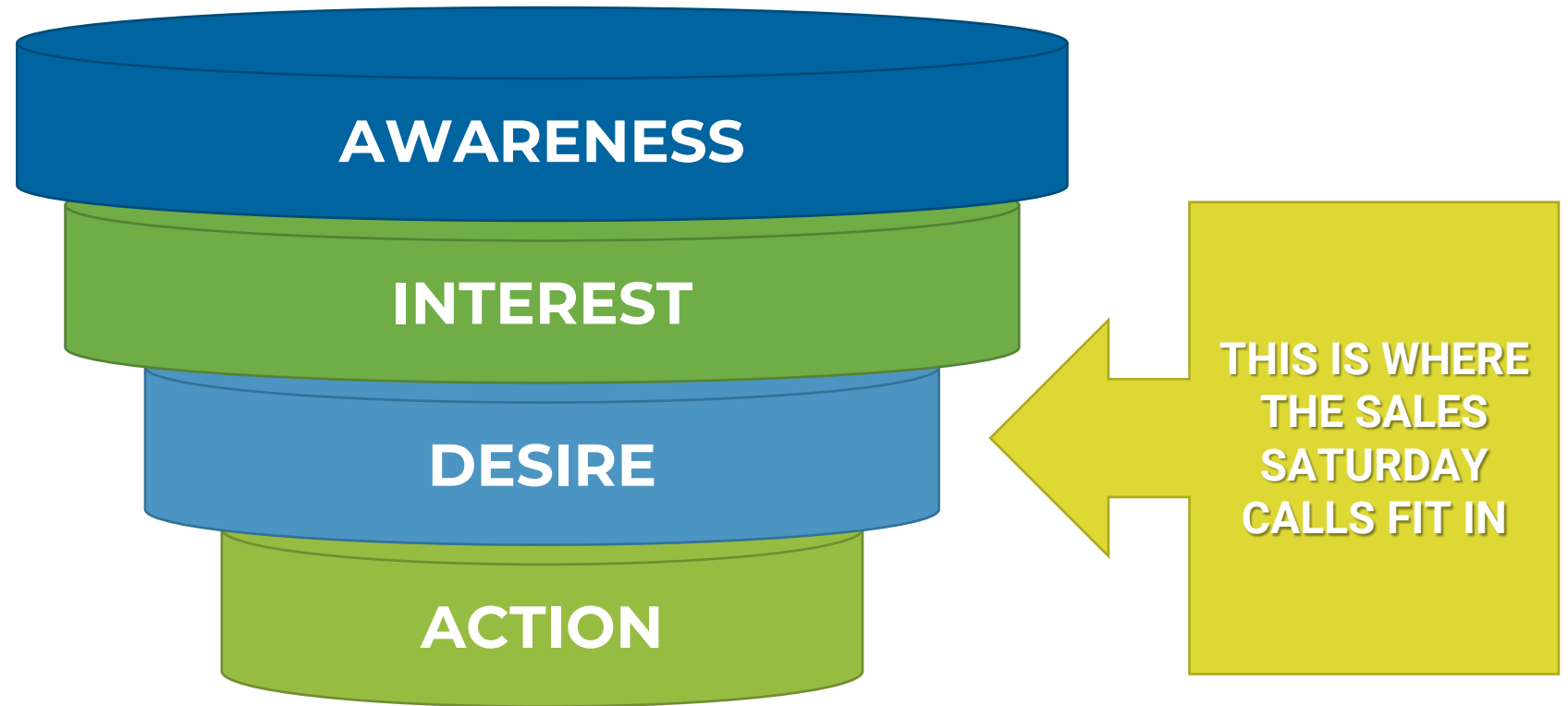
**HOW TO SELL
LE'VIVE ESSENTIALS**
(BEFORE THE SALES SATURDAY CALL)

WELLNESSWEDNESDAY

JUNE 14, 2023



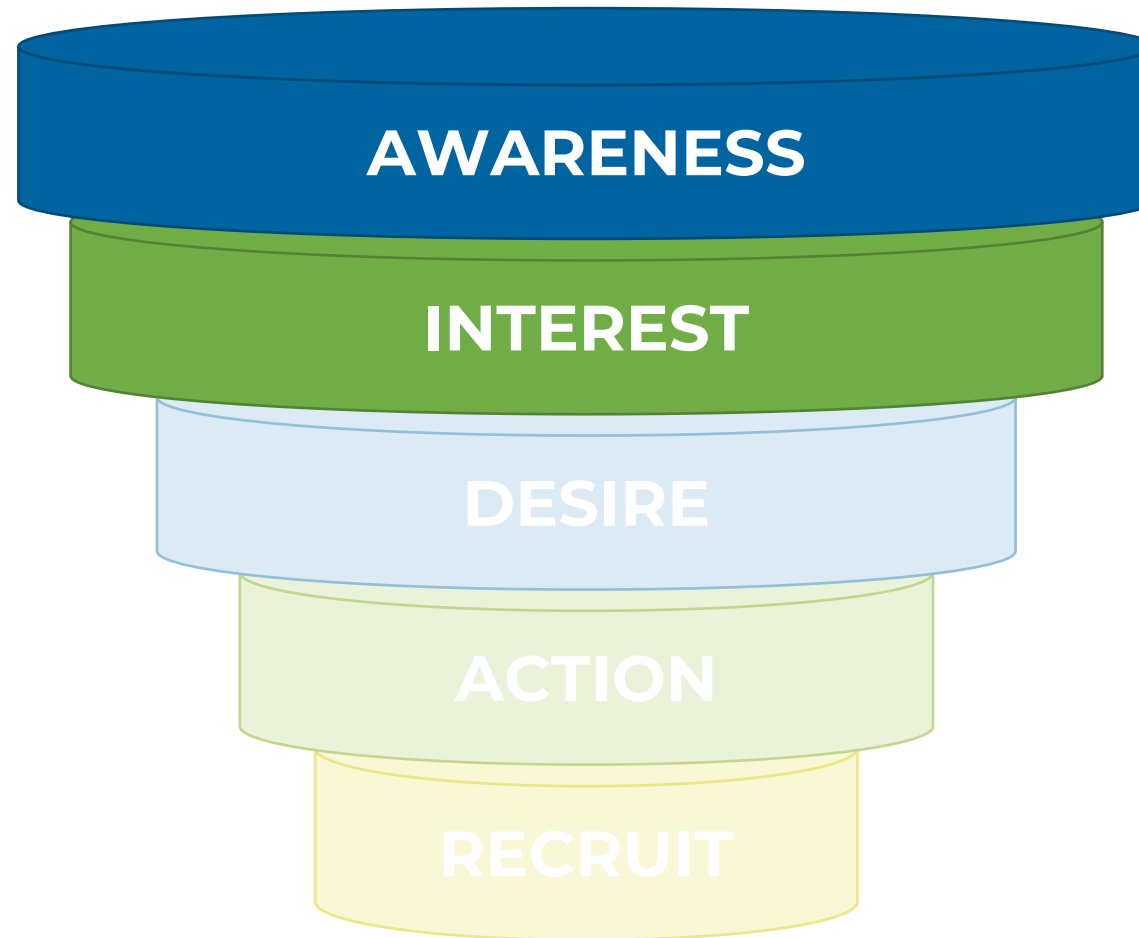
THE AIDA SALES PROCESS



THE AIDAR SALES PROCESS



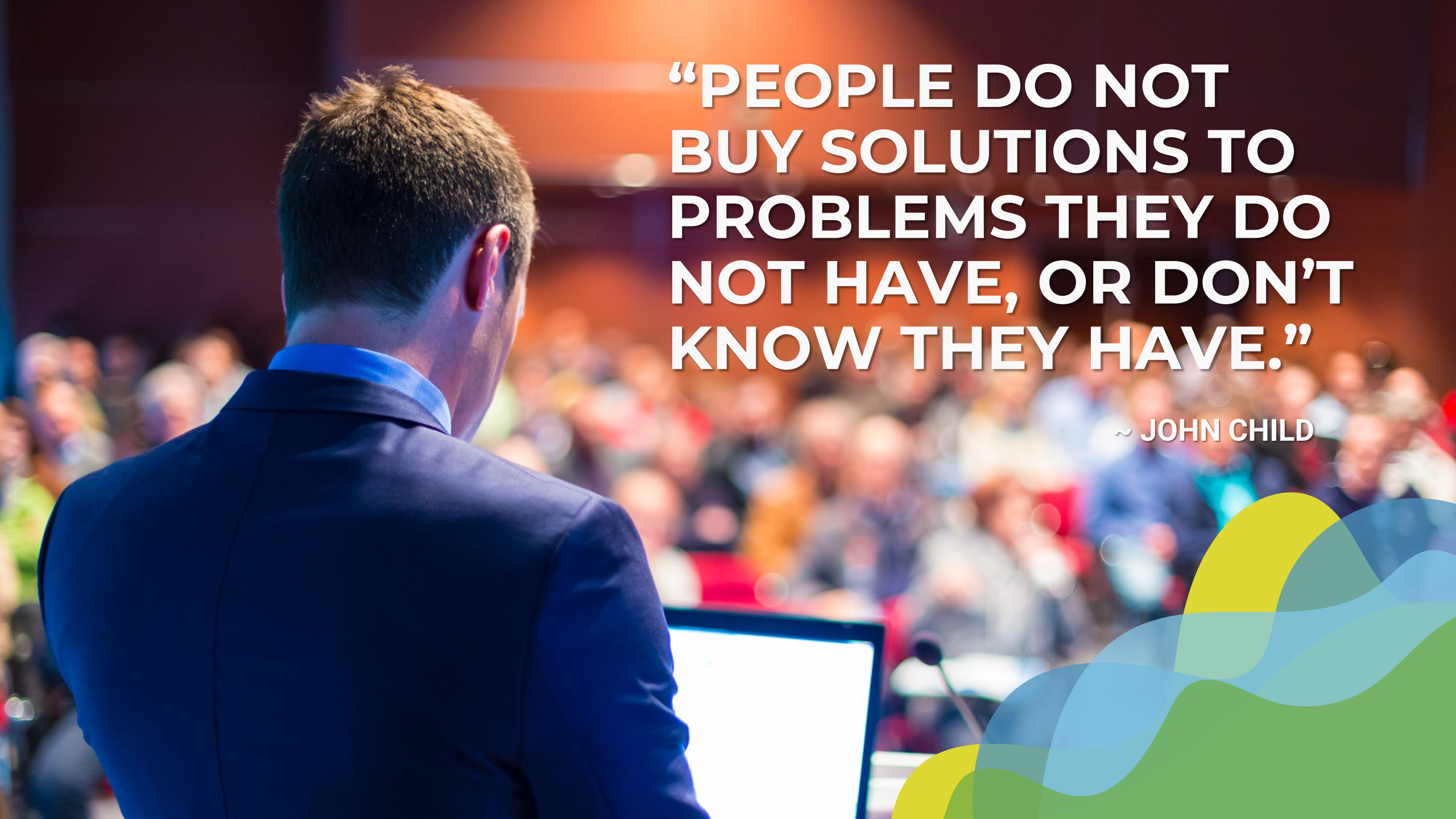
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TOP OF FUNNEL: AWARENESS

This step is about connecting with
and identifying with common
PROBLEMS that people have.

A man in a blue suit is seen from the back, standing at a podium and addressing a large, blurred audience in a conference hall. The scene is lit with warm, orange-toned stage lights. In the bottom right corner, there is a decorative graphic consisting of overlapping, wavy shapes in shades of yellow, light blue, and green.

**“PEOPLE DO NOT
BUY SOLUTIONS TO
PROBLEMS THEY DO
NOT HAVE, OR DON’T
KNOW THEY HAVE.”**

~ JOHN CHILD

A man with a beard and short hair, wearing a light blue long-sleeved shirt and blue plaid pants, is sitting on a dark grey couch. He is looking off to the side with a thoughtful expression, his hands clasped in his lap. The background shows a window with white curtains and some greenery outside. The overall mood is contemplative.

**SELL THE
PROBLEM
FIRST.**



YOUR PRIMARY GOAL IS TO START CONVERSATIONS

LISTEN FOR OPPORTUNITIES TO TALK

"I am so tired all the time! WHY AM I SO TIRED?"

"My husband keeps having to miss work because of his stomach problems."

"I feel like the older I get, my body is breaking down."

"We had to put my Mom in a care center. They're so expensive!"



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Search key phrases such as:

- Cellular Aging
 - Anti Aging
 - Health and Aging
 - Cellular Nutrition
- 

cellular nutrition and aging



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Fat from olive oil and nuts boosts the numbers of two key cellular structures and protects membranes from damage, lengthening the lives of...

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How does dietary intervention affect aging?

Aging is a process that includes multiple interwoven mechanisms that interact with lifestyle factors. A new review seeks to encapsulate the...

Mar 14, 2023

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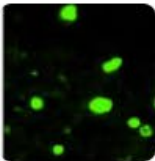
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Women show signs of cellular ageing at 19 that hit men at age 40

Biopsy reports of men and women thought to be signs of giant cells, occur more than in the male population.

By **David Cox**

19 March 2022


DRINK THIS, NOT THAT! ✓ Evidence-Based

The #1 Worst Drink That Ages You Faster, Says Science

This popular beverage could be speeding up the aging process, researchers say.

By Sarah Crow / Published on November 7, 2022 | 8:00 PM

FACT CHECKED BY OLIVIA TARANTINO



INTUIT MAILCHIMP

Mailchimp customers on average to 39x R

Scientists Indicate 12 Hallmarks of Aging

by **Klaudia Balogh** | March 14, 2023



Image by Ivan Samkov via Pexels

Scientists have identified a set of cellular and molecular changes that accumulate over time and are thought to play a major role in the aging process. These changes,

News

News > Features

How can nutrition impact aging?

Author: Eleanor Gerth | Published on: May 11, 2023 | Last updated: May 11, 2023



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Food Cooked at High Temperatures May Pose Cancer Risk

Kimberly Drake | June 14, 2023

A new study suggests high temperatures damages food's DNA, which can lead to genetic damage when consumed.

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Can We Stop Aging?

By Michael Tabb, Tulika Bose on February 1, 2023



Decoded: Can We Stop Aging?

From a medical journal >

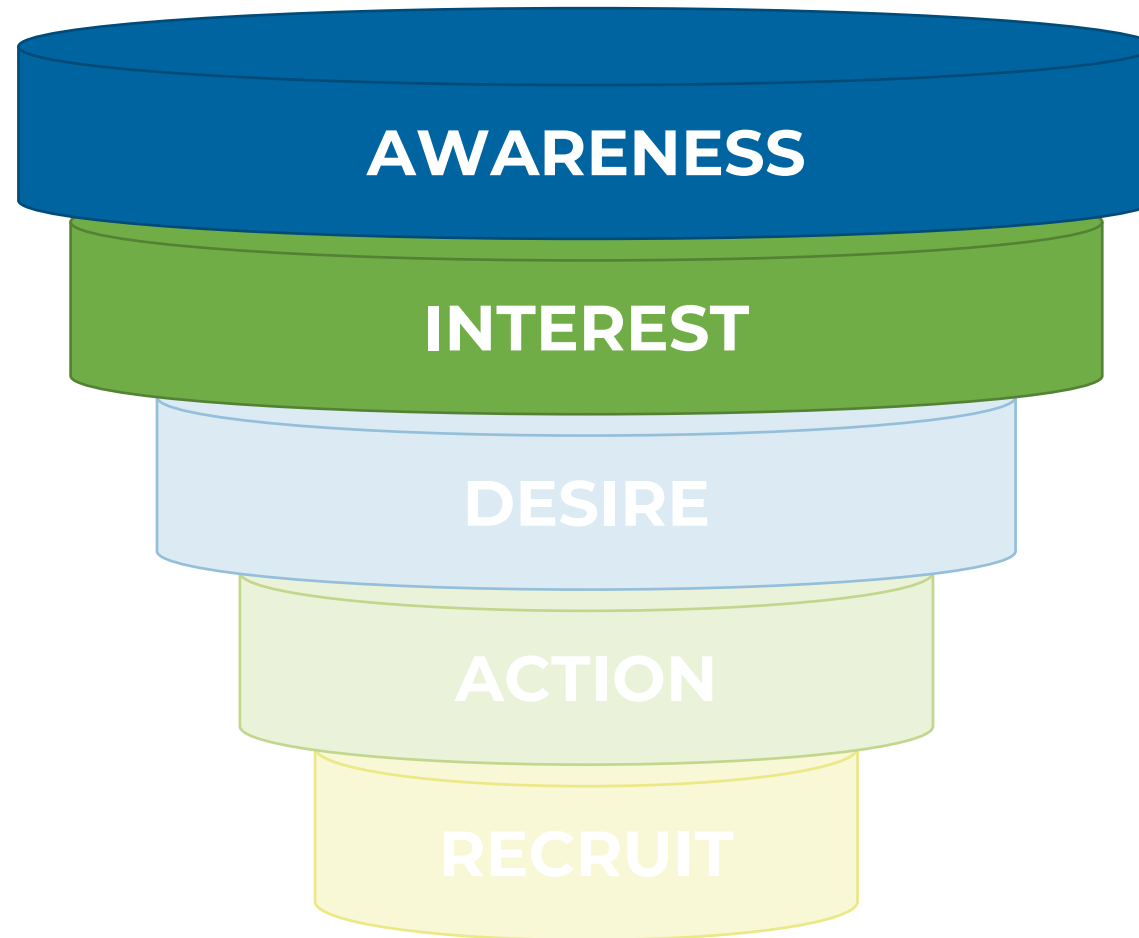
Aging, Decoded

Watch later

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THE AIDA SALES PROCESS



CONNECT LE'VIVE ESSENTIALS TO THEIR PROBLEMS



WHICH PROBLEMS?

YOU FIND THEM IN THE “SOLUTIONS”

On each bottle of Le’Vive Essentials, you’ll find a bullet list of benefits, which are the “solutions” to the problems!





LE'VIVE™ YELLOW

- Promotes Healthy Cells
- Strengthens Bone & Muscle
- Improve Energy Metabolism
- Aids Blood Functions
- Supports Strong Immunity
- Fights Illnesses & Diseases



LE'VIVE™ YELLOW

SOLUTIONS:

- Promotes Healthy Cells ----->
- Strengthens Bone & Muscle ----->
- Improve Energy Metabolism ----->
- Aids Blood Functions ----->
- Supports Strong Immunity ----->
- Fights Illnesses & Diseases ----->

PROBLEMS:

- Unhealthy Cells (Aging Poorly)
- Feeling Weak & Less Strength
- Tired All the Time
- Feeling Dizzy or Short of Breath
- Worried About Getting Sick
- Gets Sick A lot or is Sick Now





LE'VIVE™ GREEN

- Helps Digestive Issues
- Improves Blood Flow
- Boosts Liver Function
- Aids Cholesterol Synthesis
- Increases Absorption
- Raises Focus & Mood



LE'VIVE™ GREEN

SOLUTIONS:

- Helps Digestive Issues ----->
- Improves Blood Flow ----->
- Boosts Liver Function ----->
- Aids Cholesterol Synthesis ----->
- Increases Absorption ----->
- Raises Focus & Mood ----->

PROBLEMS:

- Aching Stomach or Leaky Gut
- Gets Tired Early or Quickly
- Dark Yellow or Orange Urine
- More LDL's or Less HDL's
- Poor Nutrition or Diet
- Generally Unhappy or Lethargic





LE'VIVE™ RED

- Reduces Oxidative Stress
- Increases Mitochondrial Function
- Greater Metabolism & Energy
- Fights “Inflammaging”
- Strengthens Immunity



LE'VIVE™ RED

SOLUTIONS:

- Reduces Oxidative Stress ----->
- Increases Mitochondrial Function ----->
- Greater Metabolism & Energy ----->
- Fights “Inflammaging” ----->
- Strengthens Immunity ----->

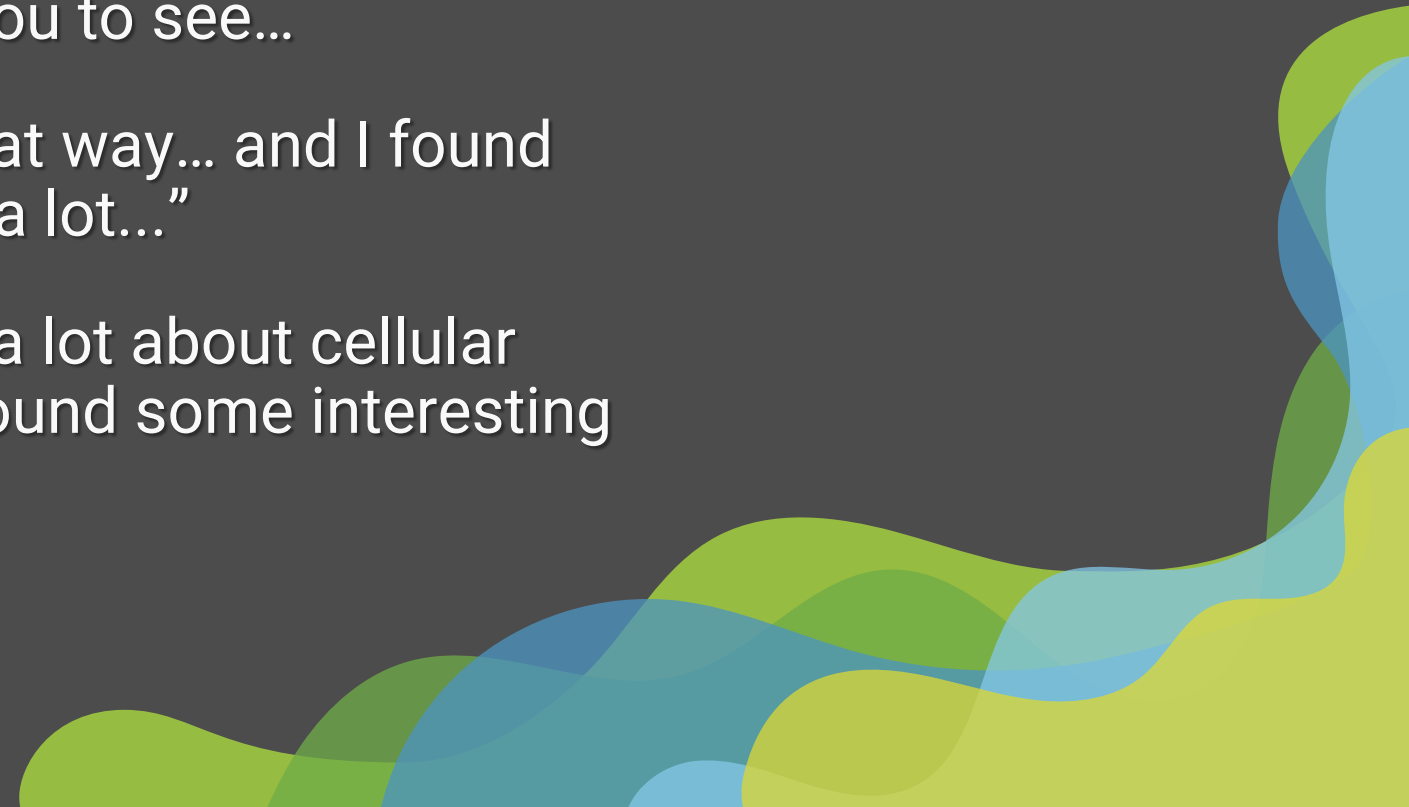
PROBLEMS:

- Poor Lifestyle Habits
- Gets Tired Quickly or Can't Get Going
- Lack of Energy through the Day
- Aches and Pains Everywhere
- Worries About Sickness



DON'T SELL YET...

UNLESS THEY KNOW ABOUT THE PRODUCTS

- “I think I may have a potential solution for you. There’s something I’d like you to see...”
 - “You know, I used to feel that way... and I found something that has helped a lot...”
 - “I’ve actually been learning a lot about cellular health and aging, and I’ve found some interesting solutions...”
- 

THE AIDAR SALES PROCESS



HERE'S YOUR SPECIAL OFFER!

Call ArdyssLife right now at (702) 313-3333

Tell them you were on tonight's call and
for every \$100 purchase, **you'll get a FREE bottle
of any of the Le'Vive Essentials!**

GOOD FOR TONIGHT ONLY!!

AN APPOINTMENT WITH ARYDSS...
WILL CHANGE YOUR LIFE!

